Sales Operations Internship (20204BR)

Texas Instruments Incorporated (TI) is a global semiconductor design and manufacturing company that develops analog ICs and embedded processors. By employing the world’s brightest minds, TI creates innovations that shape the future of technology. TI is helping more than 100,000 customers transform the future, today. We’re committed to 

**building a better future** – from the responsible manufacturing of our semiconductors, to **caring for our employees**, to giving back inside our communities and developing great minds!

Your position would be in the Sales Operations department, an integral sector of TI, giving you the opportunity to look closely at the below departments and help support our Sales teams. The five different areas of Sales Operations will allow you to understand the links between them, whilst giving you the freedom to take responsibility for an individual project related to your academic background.

- **Customer Service**
- **Distribution Asset Management**
- **Pricing Execution**
- **Sales System & Processes**
- **Sales Forecasting & Tools**

**Location:** Munich Area (Freising) Germany

**Famous for:** Octoberfest / Oldest brewery in the world

**Start date:** Jan/Mar 2018 (duration 6-12 months)

**YOUR QUALIFICATION**

- Ongoing studies in **Business, Management, Finance, Logistic or Operations Management**
- Advanced **English language** skills, other languages are an added advantage
- Strong **problem solving** and **analytical** skills
- Advanced knowledge of **MS Office** (incl. Excel, Power Point)
- Very good **communications, teaming and relationship** skills

**OUR OFFER**

- The possibility to gain new experiences and to implement **theoretical knowledge in practical solutions**
- **Exciting, challenging** and **creative** tasks
- **Interesting projects**
- **Competitive and attractive compensation**
- A very **pleasant and team orientated working atmosphere**
- **An international** environment

**APPLY ONLINE**
Texas Instruments Incorporated (TI) is a global semiconductor design and manufacturing company that develops analog ICs and embedded processors. By employing the world’s brightest minds, TI creates innovations that shape the future of technology. TI is helping more than 100,000 customers transform the future, today. We’re committed to building a better future – from the responsible manufacturing of our semiconductors, to caring for our employees, to giving back inside our communities and developing great minds!

Your position would be in the Sales Operations department, an integral sector of TI, giving you the opportunity to look closely at the below departments and help support our Sales teams. The five different areas of Sales Operations will allow you to understand the links between them, whilst giving you the freedom to take responsibility for an individual project related to your academic background.

- Customer Service
- Distribution Asset Management
- Pricing Execution
- Sales System & Processes
- Sales Forecasting & Tools

Location: Munich Area (Freising) Germany
Famous for: Octoberfest / Oldest brewery in the world
Start date: Summer 2018 (duration 6-12 months)

YOUR QUALIFICATION

- Ongoing studies in Business, Management, Finance, Logistic or Operations Management
- Advanced English language skills, other languages are an added advantage
- Strong problem solving and analytical skills
- Advanced knowledge of MS Office (incl. Excel, Power Point)
- Very good communications, teaming and relationship skills

OUR OFFER

- The possibility to gain new experiences and to implement theoretical knowledge in practical solutions
- Exciting, challenging and creative tasks
- Interesting projects
- Competitive and attractive compensation
- A very pleasant and team orientated working atmosphere
- An international environment

APPLY ONLINE
Texas Instruments Incorporated (TI) is a global semiconductor design and manufacturing company that develops analog ICs and embedded processors. By employing the world’s brightest minds, TI creates innovations that shape the future of technology. TI is helping more than 100,000 customers transform the future, today. We’re committed to building a better future – from the responsible manufacturing of our semiconductors, to caring for our employees, to giving back inside our communities and developing great minds!

We are looking for a talented intern to support the order to cash process to maximize on time payment while minimizing credit exposure. Your responsibilities will include:

- Process incoming cash using payment details
- Monitor existing credit lines
- Analyze customer financials and build customer ratings
- Analyze and update KPIs for a complete customer profile
- Interface with sales, customer service, supply chain and finance

Location: Munich Area (Freising) Germany
Famous for: Oktoberfest / oldest brewery in the world
Start date: Jan/Mar 2018 (minimum 6 months)

YOUR QUALIFICATION

- Ongoing studies in Business, Management, Finance, Accounting, Logistic or Operations Management
- Strong problem solving skills
- Advanced English language skills, advanced French language skills preferred
- SAP R/3 experience beneficial
- Ability to work independently and in a team
- Very good analytical skills, communication skills, financial and intercultural understanding

OUR OFFER

- The possibility to gain new experiences and to implement theoretical knowledge in practical solutions
- Exciting, challenging and creative tasks
- Interesting projects
- Competitive and attractive compensation
- A very pleasant and team orientated working atmosphere
- An international environment

APPLY ONLINE
Texas Instruments Incorporated (TI) is a global semiconductor design and manufacturing company that develops analog ICs and embedded processors. By employing the world’s brightest minds, TI creates innovations that shape the future of technology. TI is helping more than 100,000 customers transform the future, today. We’re committed to building a better future – from the responsible manufacturing of our semiconductors, to caring for our employees, to giving back inside our communities and developing great minds!

Your responsibilities will include:

- Support the **monthly, quarterly and yearly financial close** processes for one or more legal entities
- Timely **reporting of statutory requirements** which might include VAT declarations and payment
- Help on the **calculation and correct recording of tax liabilities** both to the local authorities and internally
- **Interact with internal and external auditors** to ensure accurate financial reporting according to US GAAP, local statutory and local tax regulations
- Support **cash and exposure** forecasting, monitoring and analysis.
- Support European entities for treasury topics and banking activities such as opening and closing of accounts

**Location:** Munich Area (Freising) Germany

**Famous for:** Octoberfest / oldest brewery in the world

**Start date:** Jan/Mar 2018 (minimum 6 months)

---

### YOUR QUALIFICATION

- Ongoing studies in **Business, Management, Finance, Accounting, or Operations Management**
- Strong **problem solving** skills
- Advanced **English** language skills, advanced **French** language skills preferred
- Advanced **MS Excel** skills. Proficiency in **SAP and Business Objects** preferred
- Ability to **work independently and in a team**
- Very good **analytical skills, communication skills, financial and intercultural understanding**

### OUR OFFER

- The possibility to **gain new experiences** and to implement theoretical knowledge in practical solutions
- **Exciting, challenging and creative** tasks
- **Interesting projects**
- **Competitive and attractive compensation**
- A very pleasant and **team orientated** working atmosphere
- An **international environment**

---

**APPLY ONLINE**