Position: Club Relationship Manager in Spain
Available: 15th of April 2017
Salary: Depending on skills and experience

About TransferRoom
TransferRoom is an online club-to-club platform with the ultimate goal of helping football clubs become more profitable by making their use of transfer market more efficient. We want to improve club’s opportunities to buy and sell players.
Today clubs have very little transparency on player availability and player valuations in the market. TransferRoom is designed to create that transparency.

TransferRoom will be launched in April with attendance of more than 100 European clubs.

Who are we looking for?
We are looking for a person with the ability to connect and engage with decision makers in the Spanish football clubs. You need to have a solid understanding about the football industry and the transfer market in particular. You have to be credible and honest and not have any conflict of interest. You have to be motivated, confident, and ambitious. Since you will be travelling a lot, you need to have a positive attitude towards travelling and also be ready to jump on the next train. As our clients always have top priority you need to be extremely flexible in order to match their schedule when arranging meetings and be able to travel with short notice.
A solid network within the football industry is not required, but an advantage.

Responsibilities include:
We are looking for a person to be responsible for the Spanish market. Your responsibilities will include:

- Meeting clubs in Spain, top three divisions. You have to establish contact with people having the role as Sporting Directors and travel to meet them and explain them about TransferRoom.
- Once a club has signed up to TransferRoom, you have to build a strong relationship with them and educate them in the use of the platform on an ongoing basis in order to help them maximize their value of TransferRoom.
- You have to monitor the Spanish transfer market in the media and make sure clubs use the opportunities that TransferRoom provides.
- Help maintaining the platform and keep all information updated for Spanish clubs
- You might also get responsibilities in neighbor countries.

This is an excellent opportunity for the successful candidate to be a part of a revolution in the football industry. We will change way clubs recruit football players by making their use of the transfer market much more efficient.

Please send us your CV and cover letter and/or references of previously completed work.
E-mail: Jonas@transferroom.com
Kindly mark subject line as: “Club Relationship Manager in Spain”