

THE STUDENT HOTEL

THE STUDENT HOTEL – AMSTERDAM

CORPORATE DEVELOPMENT (M&A) INTERNSHIP

Company Overview

The Student Hotel is a young, fast growing and award-winning company headquartered in Amsterdam and pioneer in the development of a modern hybrid positioning in hospitality that mixes premium all-inclusive long-stay student accommodation with a cost-effective short-stay hospitality offering. The company aims to revolutionize the way people live, work, meet and connect by creating unique places and communities which become destinations within cities.

The Student Hotel develops large design mixed scheme hotels across the main cities of Europe. Today we have 10 hotels (4,000 rooms) open in the Netherlands, Spain and France and 8 under construction and development (4,000 rooms) in Italy, Germany, Austria and Spain.

The goal of the company is to become the leading European hybrid housing hospitality brand with properties in top university cities that attract international students, young professionals and other travellers. The company was founded in the Netherlands in 2008 by Charlie MacGregor and has experienced ever since a rapid and robust growth by acquiring new companies in Spain and Paris and new projects in the Netherlands, Italy, Spain, Germany and Austria. The future growth strategy will include Dutch cities, Paris, London, Frankfurt, Edinburgh, Madrid, Barcelona, Rome, Milan, Venice, Lisbon and many others.

The Student Hotel's rapid expansion has been possible thanks also to the support of first-class investors, such as Carlyle, Aermont Capital (formerly known as Perella Weinberg Real Estate) and APG (leading Dutch pension fund). As of today, The Student Hotel has a total equity commitment of €375Mn and buys and develops on average 6-7 new projects every year. The company started only few years ago and it counts already more than 200 employees, with the aim to own and operate at least 20,000 rooms by 2020. This aggressive and ambitious expansion plan will be led in the first place by the acquisition team, a very young (average age is 28 years old), energetic and high-ambition team in which everyone is valued for his input and contribution to the company.

Your Role

The Student Hotel is looking for an intern (minimum of 6 months, longer period preferred) to join the acquisition team and be a key contributor to the European expansion of the company. This is a diversified role that includes sourcing new locations, negotiating deals with owners and investment funds and buying portfolios of existing hotels with the view to re-branding them. Given the amount of deal flow, the role implies having a real impact in the transformation and regeneration of the areas where we invest.

The position is suited for someone who wants to work in a very entrepreneurial environment (backed by leading private equity firms) with the mentality to help build one of the leading European hotel chains in Europe. You must be a quick learner, with a hands-on approach and

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capable to work under pressure on various projects, directly reporting to the senior management. You must be someone that thrives in very demanding situations entailing high responsibilities, regardless of your intern role. You must enjoy taking on responsibilities and having a seat at the table. The position is based in Amsterdam and requires travel in Europe.

Main Responsibilities & Duties

- Assisting the acquisition team in research, modelling, analyses, due diligence, execution of transactions
- Performing analyses in the sourcing process of pan-European investment opportunities including valuation, cash-flow and operating models
- Preparing, updating and running financial models
- Preparing investment memorandum, general marketing materials, etc.
- Liaising with external partners including lenders, administrators, lawyers, tax advisors, etc.
- Day-to-day work will be varied and comprise a mix of sourcing, execution, meetings with advisors, preparing analyses and administration

Skills & Experience

- Previous internship experience in either M&A / consulting (major consulting firm), transaction services or corporate development
- About to graduate from a top tier business school, engineering school or university with outstanding academic qualifications
- Ability to build and work on complex financial analyses and models
- Strong corporate finance, quantitative and technical skills
- Outstanding Excel skills, PowerPoint and Word
- Capacity to interact directly with senior management
- Self-motivated and self-starter; ability to take the lead, work under pressure and perform under tight deadlines
- Fluent in English. Proficiency in another European language is an advantage (German or Spanish is a plus)
- Excellent verbal and written communication skills
- Naturally curious, innovative and constantly looking for ways to improve upon things
- Willing to be based in Amsterdam, ability to travel and eligible to work in the EU

Modalities

The internship would start as soon as possible for a minimum of 6 months (longer period preferred) and could potentially be followed by a hiring in the acquisition team.

Paid internship (€1,500/month gross salary) and accommodation at The Student Hotel Amsterdam provided.

Application

Please forward your application with resume and cover letter to Arnaud Leblanc:
arnaud.leblanc@thestudenthotel.com