

MANUFACTURING

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1. ROLE OF YOUR AREA WITHIN THE INDUSTRY



- Production Area is the core of our Company, without production no product.



- Innovation belongs to the R&D or Market strategy. However, without the product we don't have anything!



- Galenicum's purpose is improving people's lives providing worldwide high-quality medicine at an affordable price . But at the end of the day we are a pharmaceutical company and it works as a business.



- **Transform products: time, cost , quality and safety of people**

2. ONE DAY IN THE OFFICE.

- **NO OFFICE - Management by walking around -**
- **SQDCP : Security – Quality – Delivery – Cost – People**
 - Revision of the KPIs (Key Performance Indicators)
 - Production: OEE (Overall Equipment Effectiveness)
 - Production Budget Compliance
 - Strategy : New Products
 - Strategy: New Facilities/Equipment

2. ONE DAY IN THE OFFICE

1.



PEOPLE MUST BE
SAFE

- Incidents

2.



QUALITY

- Claims:
- Deviation Reports
- Complaints
- Risk Analysis
- Reviews

3.



Delivery

- Delivery Time
- Delivery Level
- Breakdowns



KPI: Key Performance Indicator

2. ONE DAY IN THE OFFICE

4.



COST

- Income
- Sales
- Expenses
- EBITDA
- Investments

5.



PEOPLE

- Absenteeism
- Training
- Engagement



KPI

2. ONE DAY IN THE OFFICE.

- **Best/worst of the job position**

- Stress-Mental Agility

- Meeting deadlines

- Technical problems

- Communication with people



- Delivery service

- Team organization

- Challenging 365 days

- You need to master many disciplines



3. WHAT IS THE MARKET LOOKING FOR

- ✓ Knowledge in Pharmaceutical / Chemical installations and utilities. Mechanical and Industrial Engineering
- ✓ GMP training
- ✓ Fluent in English.
- ✓ Flexible & Adaptability
- ✓ Open minded
- ✓ Proactive
- ✓ Good management skills
- ✓ Ability to work under pressure
- ✓ Team player
- ✓ Good communication skills
- ✓ Focused on results & Problem Solving.

THANK YOU

